



Commercial Update.



Interest Rates

For information on our current interest rates, [see our Introducer website.](#)

2019 Industry Commercial Masterclass is here - register now!

The Industry Commercial Masterclass has been designed by industry leaders to provide brokers with a better understanding of the necessary requirements to work in the Commercial & Equipment Finance product space.

This 5-hour training workshop will outline critical areas of support you must know and understand to operate in an ever-changing market place. The heads of financial institutions will provide their critical insights to assist your business to operate and adapt to this sector. This event will also touch on financials and quality submissions, as well as provide you with an understanding of opportunities in leasing and commercial growth.

Amongst many industry specialists, John Kolyvas, ING National Sales Manager, Commercial will be there to walk you through the best way to prepare a commercial lending submission.

Workshops will be held this month in [Adelaide](#), [Perth](#), [Brisbane](#), [Melbourne](#) and [Sydney](#).



2019 Industry
Commercial
MASTERCLASS





MPA - Commercial Lending Guide

If you haven't already picked up a copy of the latest Mortgage Professional Australia magazine, [click here](#) to read one of the many stories which has been featured in their latest commercial focused edition, Figuring out commercial.

In this story MPA speaks to some of the leading lenders including ING National Sales Manager, Commercial John Kolyvas to find out how brokers can better diversify.

Want to find out more or talk about a commercial loan?

Get in touch with your ING Representative, they can help you with your submissions, workshopping deals or scenarios.

[Contact us](#)

To learn more



Visit introducer.ing.com.au



Call 1300 656 226



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The comparison rate is based on a loan amount of \$150,000 over a loan term of 25 years. WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. ING is a business name of ING Bank (Australia) Limited, ABN 24 000 893 292 Australian Credit Licence 229823. You received this email as you provided ING with your email address. However, if you do not wish to receive further email communications from ING please send an email to reply@eccoms.ing.com.au with "Unsubscribe" in the subject line or call 1300 656 226.

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