

Commercial Update.



Interest Rates

For information on our current interest rates, [see our Introducer website](#).

Balancing clients' strengths and weaknesses is key in commercial submissions

Are you thinking of expanding your skillset and stepping into the world of commercial lending?

This month our National Sales Manager, John Kolyvas sat down with the Editor of Mortgage Professional Australia to put together some helpful tips for brokers starting out in the commercial lending space. [Click here](#) to read the online article.



Reminder: Pre-Christmas Settlement

A reminder if you have a deal that you believe may fit our credit criteria and are aiming to settle before Christmas, your application should be received no later than **26 November 2018**. Any applications received after this date may not settle before Christmas.

Want to find out more or talk about a commercial loan?

Get in touch with your ING representative, they can help you with your submissions, workshopping deals or scenarios.

[Contact us](#)

To learn more



Visit introducer.ing.com.au



Call 1300 656 226



Important Information: All applications for credit are subject to ING's credit approval criteria. Any advice in this email does not take into account your, or your clients' objectives, financial situation or needs, and you should consider whether it is appropriate for you, or your clients. Before making any decision in relation to our loan products you should read the relevant Terms and Conditions booklet and Fees and Limits Schedule. Further information regarding interest rates, fees and terms & conditions is available from your Business Development Manager. ING is a business name of ING Bank (Australia) Limited, ABN 24 000 893 292 Australian Credit Licence 229823. You received this email as you provided ING with your email address. However, if you do not wish to receive further email communications from ING please send an email to marketing@marketing.ing.com.au with "Unsubscribe" in the subject line or call 1300 656 226.

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60 Margaret Street, Sydney, NSW, AU