

Commercial Update.



Interest rates

For information on our current interest rates, see [our Introducer website](#).



Are you interested in the outlook of the economy for 2017?

ING DIRECT's Treasurer Michael Witts spoke to Paul Rickard on 2UE Talking Lifestyle last week, covering the outlook for the economy and interest rates. He suggests the RBA will keep rates on hold throughout 2017, go to [2UE TALKING lifestyle](#) to hear what else Michael believes will be weighing on the RBA's minds.

Reminder: Experience & Process Improvements

Just in case you missed our recent updates, here are our initiatives which focus on a better broker experience:

ICR Servicing Indicator

The new servicing calculator is a simple and intuitive tool that will save you time providing you with an indicative servicing guide when entering 3 key pieces of information:

- Business/Personal income
- Property income
- Loan amount

Commercial loan application form for Company/Trusts

We have streamlined the application process by simplifying the sections and providing you with a form tailored to company/trust borrowers and unregulated loans - it is all you need in

the one form.

Both the *ICR Servicing Indicator* and the *Commercial loan application form* for Company/Trusts are now available on our introducer website.

Want to find out more or talk about a commercial loan?

Get in touch with your ING DIRECT Representative, they can help you with your submissions, workshopping deals or scenarios.

To learn more



Visit introducer.ingdirect.com.au



Call 1300 656 226



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