

# Commercial Update.



## **Interest rates**

For information on our current interest rates, see [our Introducer website](#).

## **Reminder: Commercial loans without mandatory transactional banking**

Did you know that at ING DIRECT we don't require commercial investors or SMEs to have transactional banking with us in order to borrow from us?

This reduces the hurdles your customer has to jump through when funding the purchase of a commercial property or financing a business. This is just one of the many benefits of commercial lending with ING DIRECT. We also offer:

- Competitive interest rates
- Competitive Commitment Fee
- A loan term of up to 20 years and an LVR of 75%
- Access to experts in Sales and Credit to guide you through the application process

If you have any questions don't hesitate to contact your ING DIRECT representative.

## **Need assistance with submissions, workshopping deals or a written response to a scenario?**

Have you received support from our Commercial Credit Specialist team or utilised our Commercial Discussion paper?

By completing a Commercial Discussion Paper you can speed up the application process as our team will respond to you within 48 hours, offering you the support

you need to avoid any unnecessary delays and ensure you have a smooth credit experience.

### Contact us

To learn more



Visit [introducer.ingdirect.com.au](http://introducer.ingdirect.com.au)



Call 1300 656 226



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