

Commercial Update.



Interest rates

ING DIRECT regularly reviews interest rates across its product range. Our most recent review has resulted in the need to increase variable interest rates on all existing priority commercial mortgage loan products by 0.20% p.a. effective from 12 December 2016.

New business variable rates for priority commercial mortgage loan products will increase between 0.10% p.a. and 0.20% p.a. effective from 12 December 2016.

The interest rate table on [our Introducer website](#) will be updated to reflect these changes on 12 December 2016.

Even more reasons to consider ING DIRECT for Commercial loans

Need help with submissions, workshopping deals or a written response to a scenario?

Have you received support from our commercial credit specialist team before or utilised our Commercial Discussion paper process? Our credit specialists are here to support you with more challenging submissions and workshop deals. We can also assist with our Commercial Discussion Paper 'expression of interest request' for new loans. This can speed up the application process as our credit team will respond to you within just 48 hours and ensure you have a smooth credit experience.

Up Front Valuations Available For Commercial Loans

Late last year, we introduced upfront valuations for commercial properties. To order a valuation, you just need to complete the Upfront Valuation Request form

on the Introducer website.

To avoid delays in your valuation request being completed, please include payment details, along with any supporting documents. This may include a:

- Full copy of the Contract of Sale for purchases
- Copy of the lease agreement/s (where an existing lease is in place).



Email the completed form and supporting documents to our Credit Assist team at: tpd.creditassist@ingdirect.com.au. Please note that the valuation fee is non-refundable.

These are just a few of the many benefits of commercial lending with ING DIRECT. Want to find out more or talk about a commercial loan? Get in touch with your ING DIRECT representative.

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Contact us

To learn more



Visit introducer.ingdirect.com.au



Call 1300 656 226



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ING DIRECT
140 Sussex St, Sydney, NSW, 2000, AU

