



Service Levels



Purchase / Pre-approval

2 days

Refinance

2 days



Sales Support Unit

Average speed to answer: 30 seconds

Interest Rates

Fixed Interest Rate Changes

From **20 May 2022**, we'll be increasing our fixed interest rates for Owner Occupier and Investment home loan applications.

The new interest rates will apply to loans that **settle on or after Friday 20 May 2022**.

Where a Fixed Rate Lock In form and fee (\$749) have been received prior to 20 May 2022,

the fixed rate that was locked in will be the rate applicable at settlement. Please note that the fixed rate lock in is valid for 90 days from receipt of payment of the Rate Lock In Fee.

Full terms and conditions for the Fixed Rate lock in and form can be found [here](#).

Please see below for details of the fixed interest rates that will be changing.

The interest rate table on our [broker portal](#) will be updated to reflect all of these changes.

Turnaround Times at 2 Days

We're pleased to advise our turnaround times for new home loan applications are now within 2 business days from application submitted date to credit assessment decision. Where an application submitted includes all supporting documents required and upfront valuation ordered and is successful, formal approval is currently being issued within 2 business days.

Fixed Interest Rates - Effective 20 May 2022

Fixed Rates with Orange Advantage, LVR less than or equal to 80%

FIXED RATES (WITH ORANGE ADVANTAGE)	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed Rate	3.99%	2.83%	+ 0.80%	N/A	N/A	N/A
2 Year Fixed Rate	4.69%	3.09%	+ 0.60%	N/A	N/A	N/A
3 Year Fixed Rate	4.99%	3.36%	+ 0.50%	N/A	N/A	N/A
4 Year Fixed Rate	5.19%	3.63%	+ 0.40%	N/A	N/A	N/A
5 Year Fixed Rate	5.29%	3.88%	+ 0.30%	N/A	N/A	N/A

Fixed Rates with Orange Advantage, LVR greater than 80% and less than or equal to 90%

FIXED RATES (WITH ORANGE ADVANTAGE)	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed	4.09%	2.98%	+ 0.80%	N/A	N/A	N/A

Rate						
2 Year Fixed Rate	4.79%	3.23%	+ 0.60%	N/A	N/A	N/A
3 Year Fixed Rate	5.09%	3.50%	+ 0.50%	N/A	N/A	N/A
4 Year Fixed Rate	5.29%	3.77%	+ 0.40%	N/A	N/A	N/A
5 Year Fixed Rate	5.39%	4.01%	+ 0.30%	N/A	N/A	N/A

Fixed Rates with Orange Advantage, LVR greater than 90%

FIXED RATES (WITH ORANGE ADVANTAGE)	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed Rate	4.54%	3.06%	+ 0.80%	N/A	N/A	N/A
2 Year Fixed Rate	5.24%	3.35%	+ 0.60%	N/A	N/A	N/A
3 Year Fixed Rate	5.54%	3.65%	+ 0.50%	N/A	N/A	N/A
4 Year Fixed Rate	5.74%	3.96%	+ 0.40%	N/A	N/A	N/A
5 Year Fixed Rate	5.84%	4.23%	+ 0.30%	N/A	N/A	N/A

Stand Alone Fixed Rates, LVR less than or equal to 80%

FIXED RATES	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed Rate	4.09%	2.52%	+ 0.80%	4.29%	3.04%	+ 0.80%
2 Year Fixed Rate	4.79%	2.79%	+ 0.60%	4.89%	3.29%	+ 0.60%
3 Year Fixed Rate	5.09%	3.06%	+ 0.50%	5.19%	3.56%	+ 0.50%
4 Year Fixed Rate	5.29%	3.34%	+ 0.40%	5.39%	3.83%	+ 0.40%
5 Year Fixed Rate	5.39%	3.60%	+ 0.30%	5.49%	4.08%	+ 0.30%

Stand Alone Fixed Rates, LVR greater than 80% and less than or equal to 90%

FIXED RATES	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed Rate	4.19%	2.66%	+ 0.80%	N/A	N/A	N/A
2 Year Fixed Rate	4.89%	2.93%	+ 0.60%	N/A	N/A	N/A
3 Year Fixed Rate	5.19%	3.20%	+ 0.50%	N/A	N/A	N/A
4 Year Fixed Rate	5.39%	3.48%	+ 0.40%	N/A	N/A	N/A
5 Year Fixed Rate	5.49%	3.74%	+ 0.30%	N/A	N/A	N/A

Stand Alone Fixed Rates, LVR greater than 90%

FIXED RATES	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Principal & Interest						
1 Year Fixed Rate	4.64%	2.75%	+ 0.80%	N/A	N/A	N/A
2 Year Fixed Rate	5.34%	3.05%	+ 0.60%	N/A	N/A	N/A
3 Year Fixed Rate	5.64%	3.36%	+ 0.50%	N/A	N/A	N/A
4 Year Fixed Rate	5.84%	3.67%	+ 0.40%	N/A	N/A	N/A
5 Year Fixed Rate	5.94%	3.96%	+ 0.30%	N/A	N/A	N/A

Investment Stand Alone Fixed Rates, Interest only

FIXED RATES	Owner Occupied			Investment		
	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)	New Interest Rate (p.a.)	New Comparison Rate (p.a.)*	Change (p.a.)
Interest Only						
1 Year Fixed Rate	N/A	N/A	N/A	4.49%	3.15%	+ 0.80%
2 Year Fixed Rate	N/A	N/A	N/A	5.09%	3.31%	+ 0.60%

3 Year Fixed Rate	N/A	N/A	N/A	5.39%	3.49%	+ 0.50%
4 Year Fixed Rate	N/A	N/A	N/A	5.59%	3.68%	+ 0.40%
5 Year Fixed Rate	N/A	N/A	N/A	5.69%	3.86%	+ 0.30%

Removal of Fax Numbers for Home Loan and Variation Applications

Please note our fax number for home loan and variations applications has been decommissioned and therefore applications can no longer be submitted via fax.



Online help & support

Visit broker.ing.com.au



Sales Support Unit

1300 656 226
8:30 a.m. - 6:00 p.m. Monday to Friday (AEST)

Or contact your ING Representative



Helping Australians get ahead through the power of community. Get involved at ing.com.au/dreamstarter

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For the curious: Information and interest rates are correct on the date of publication and are subject to change. All applications for credit are subject to ING's credit approval criteria. Fees and charges apply. Any advice in this email does not take into account you or your customers' objectives, financial situation or needs and you should consider whether it is appropriate for you or your customers.

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In relation to our interest rates, aggregate borrowing refers to total new residential ING borrowings, excluding commercial loans. To be eligible for Orange Advantage & Mortgage Simplifier LVR Based interest rates, the following conditions apply:

- Applications must be for a new loan with new security property to ING
- The interest rate applicable is based on the capitalised LVR including any applicable LMI.

Interest rate discounts for LVR 90% or less are available only for new to ING security property. If your customer applies to borrow more than 80% of the property value, they will be required to obtain Lenders Mortgage Insurance.

Fixed Rate Loans will revert to the current Mortgage Simplifier variable interest rate at the end of the fixed interest period.

Important points to note:

- Where applicable LVR Based Interest Rates will apply.
- The interest rate discount that will apply at the end of the fixed interest period will be outlined in the customer's loan documentation

For this to apply, the original loan amount, loan purpose and LVR must be eligible for LVR based interest rates at the time of application.

*Comparison rates

The comparison rate is based on a home loan amount of \$150,000 over a loan term of 25 years. **WARNING:** This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

A \$299 annual fee applies Orange Advantage Home Loans.

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