

Keep Me Updated

9 July 2015

INTEREST RATES

Fixed rates remain unchanged from our last update. Please refer to the interest rate table below.

SETTLEMENT BOOKINGS – GADENS

Please ensure that settlement bookings for clients are made with our solicitors Gadens at least 48 hours prior to the proposed settlement date. For example, a settlement scheduled for Friday **MUST BE** booked in by 10.00am on Wednesday.

In addition, to assist our solicitors with prioritisation of each matter, please clearly note the proposed settlement date on the **customer's checklist** that must be returned to Gadens with their signed loan documents.

STATUS ENQUIRIES

For status enquires, please log into the introducer website using your Introducer number and six digit access code. Alternatively you can contact our Support team on **1300 656 226** Monday to Friday, 8.30am-6.00pm (EST) or email the relevant email address below:

State	Email Address
NSW and ACT	nsw@ingdirect.com.au
VIC and TAS	vic@ingdirect.com.au
QLD	qld@ingdirect.com.au
SA and NT	sa@ingdirect.com.au
WA	wa@ingdirect.com.au

REMINDER - FIXED RATE LOAN APPLICATION FEE WAIVER EXTENDED

ING DIRECT will continue to waive the Fixed Rate Application fee of \$499 **until further notice** for new applications with new to ING DIRECT security property.

LIKE MORE INFORMATION?

For more information, visit introducer.ingdirect.com.au or speak to your ING DIRECT representative.

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Interest rates effective from 10 July 2015

ORANGE ADVANTAGE (100% INTEREST OFFSET)	Interest Rate (p.a.)	Comparison Rate (p.a.)
Aggregate Borrowings \$500k+ AND:		
LVR ≤ 80%	4.23%	4.43%
Aggregate Borrowings \$150k+ AND:		
LVR ≤ 80%	4.29%	4.49%
LVR > 80% ≤ 90% (incl. LMI) Owner Occupied	4.44%	4.64%
LVR > 80% ≤ 90% (incl. LMI) Investment	4.84%	5.03%
LVR > 90%	4.84%	5.03%
Aggregate Borrowings less than \$150k	4.84%	5.03%
MORTGAGE SIMPLIFIER	Interest Rate (p.a.)	Comparison Rate (p.a.)
Aggregate Borrowings \$500k+ AND:		
LVR ≤ 80%	4.23%	4.24%
Aggregate Borrowings \$150k+ AND:		
LVR ≤ 80%	4.29%	4.30%
LVR > 80% ≤ 90% (incl. LMI) Owner Occupied	4.44%	4.45%
LVR > 80% ≤ 90% (incl. LMI) Investment	4.72%	4.73%
LVR > 90%	4.72%	4.73%
Aggregate Borrowings less than \$150k	4.72%	4.73%
FIXED RATE LOANS*	Interest Rate (p.a.)	Comparison Rate (p.a.)
Where a Fixed Rate Loan is combined with an Orange Advantage (100% Interest Offset) home loan, a fixed interest rate discount of 0.10% p.a. will apply to the below fixed interest rates.		
1 Year Fixed Rate	4.39%	4.69%
2 Year Fixed Rate	4.39%	4.66%
3 Year Fixed Rate	4.45%	4.65%
4 Year Fixed Rate	4.49%	4.65%
5 Year Fixed Rate	4.58%	4.67%
CONSTRUCTION LOAN	Interest Rate (p.a.)	Comparison Rate (p.a.)
Construction Loan	4.72%	4.73%
LINES OF CREDIT	Interest Rate (p.a.)	Comparison Rate (p.a.)
Action Equity Loan	5.32%	5.32%
Smart Home Loan <\$150k	5.32%	5.44%
Smart Home Loan \$150k+	4.82%	4.94%

Information is current as at the above date and is subject to change. The comparison rates are based on a loan amount of \$150,000 over a loan term of 25 years. WARNING: The comparison rates are true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in different comparison rates. Aggregate borrowings refers to total residential ING DIRECT borrowings. Interest rate discounts for an LVR of 90% or less are available for new borrowings and new to ING DIRECT security property, this offer may be withdrawn at any time. LVR based interest rates do not apply to Fixed Rate or Construction loans. *The interest rate that will be applicable to your Fixed Rate Loan during the fixed interest period when combined with an Orange Advantage home loan is the ING DIRECT Fixed Rate applicable for the fixed interest period as at the settlement date of this loan less a fixed interest rate discount of 0.10% p.a. WARNING: If you select a fixed rate loan, break costs may be payable if at any time before the fixed term expires, you pay out your loan or you make additional payments, or you ask us to change your loan type or fixed interest period. Break costs may be substantial. All other terms in relation to the interest rate for your Fixed Rate Loan remain the same. Lending Criteria, Fees, Terms and Conditions apply. All applications for credit are subject to ING DIRECT credit approval criteria. Any advice in this email is general and does not take into account your, or your clients' objectives, financial situation or needs, and you should consider whether it is appropriate for you, or your clients. Before making any decision in relation to any of our products you, and your clients, should read the relevant PDS and Terms and Conditions booklet, available at our website or by calling 133 464. If you, or your clients, have a complaint, please call 133 464 at any time, as we have procedures in place to help resolve any issues you, or your client may have. The Home Loan Bonus may be changed or withdrawn at any time at ING DIRECT's sole discretion. Products are issued by ING DIRECT, a division of ING Bank (Australia) Limited ABN 24 000 893 292, AFSL and Australian Credit Licence 229823. You received this email as you provided ING DIRECT with your email address. However, if you do not wish to receive further email communications from ING DIRECT please send an email to marketing@marketing.ingdirect.com.au with "Unsubscribe" in the subject line or call 1300 656 226.